



## THREESIXTYSEVEN ADVISORS

### **Three Sixty Seven Represents Wakely Consulting Group in its sale to Health Management Associates**

Tampa, FL (September, 2021) – Three Sixty Seven Advisors is pleased to announce the successful transaction between Wakely Consulting Group (Wakely), a healthcare actuarial consulting firm, and Health Management Associates (HMA), a research and consulting firm specializing in healthcare and human services. Three Sixty Seven served as the exclusive advisor to Wakely for this transaction.

Graham Woodard, Managing Principal at Three Sixty Seven, commented, “We are thrilled to have facilitated the partnership between Wakely and HMA. Together, these firms are a preeminent force in American healthcare consulting. The addition of such a well-respected actuarial consultant is a great expansion to HMA’s already robust services portfolio.”

“We are thrilled to be joining forces with the HMA team. It’s clear that HMA attracts the top experts in the country and that they have built a preeminent consulting firm. I’m confident the combined companies will create more opportunities for our actuaries and consultants, which have been key to Wakely’s success up to this point,” said Julia Lambert, Wakely president.

“With the assistance of Three Sixty Seven we were able to navigate and overcome a plethora of challenges that were an impediment to the deal. They helped us structure the partnership in a way that was fair and opportunistic to all parties, allowing us to focus on building a relationship with our new partners at HMA.” stated Julia Lambert, President of Wakely.

#### **ABOUT Wakely**

A premier source for healthcare actuarial consulting, Wakely helps clients understand the complex and evolving world of healthcare. Their actuaries have experience with all facets of the healthcare industry, from payers to providers and governmental agencies. Their expertise spans Medicare Advantage, Medicaid managed care, risk adjustment and rate setting in addition to market analyses, forecasting and strategy development.

#### **ABOUT HMA**

Founded in 1985, HMA is an independent, national research and consulting firm specializing in publicly funded healthcare and human services policy, programs, financing, and evaluation. Clients include government, public and private providers, health systems, health plans, community-based organizations, institutional investors, foundations, and associations. With more than 20 offices and over 300 multidisciplinary consultants coast to coast, HMA’s expertise, services, and team are always within client reach.



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## ABOUT THREE SIXTY SEVEN

Three Sixty Seven Advisors is a middle-market Mergers and Acquisitions advisory firm that leverages its industry experience and depth of relationships to assist their clients in helping realize the best outcome in every transaction. It's team of accomplished professionals has experience working across a wide array of industry verticals, creating a broad range of perspectives and viewpoints, which has helped deliver the top results for clients. Services provided by Three Sixty Seven include sell-side mergers & acquisitions, buy-side mergers & acquisitions, corporate debt advisory, and business consulting for middle market companies throughout the US from its headquarters in Tampa, FL.

For additional information, please visit: [www.threesixtyseven.com](http://www.threesixtyseven.com)